



GPS Fleet Tracking and Fuel Management

Vehicle GPS Tracking – Only \$10.99 Vehicle/Month. No Contract!

Asset Trackers – Just \$6.99 a Month! No Contract Required!

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10 Things You NEED to Consider BEFORE You Expand Your Freight Brokerage Business

1. Carefully identify why you WANT to bring on more staff - this will help you hire the right person for the task.
2. Are they licensed? - It is required by law, all freight brokers to have a federal property broker license (Issued by FMCSA).
3. Do they have references? Talk to the people that have worked with the freight brokers in the past!
4. How long have they been in business? - The longer the better.
5. Do they offer multiple modes? - It can make things easier for you if you find freight broker that offers multiple modes of transportation.
6. Who to Choose? - If you hire an experienced freight broker it will cost you more money but you'll get a trained professional ready to start and if you hire newbie you need to know that the training time will be longer but the positive side is that you can customize their training to your business needs.
7. Always ask yourself if your business has enough work to keep the new freight broker busy during slow times.
8. Can you afford it? Trust me you definitely don't want to hire new freight brokers and find out that you can't afford to keep them.
9. Before hire, new freight brokers - be sure that you have the needed equipment (desks, chairs, phones, computer, and space)
10. Remember the old adage - "With great power, comes great responsibility"