



## **GPS Fleet Tracking and Fuel Management**

**Vehicle GPS Tracking – Only \$10.99 Vehicle/Month. No Contract!**

**Asset Trackers – Just \$6.99 a Month! No Contract Required!**

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## 10 Ultimate Tips To Get Huge Discounts on Dry Van Trailers

1. If you are not a big expert in trailers try to bring someone with you who is a really good expert in trailers.
2. Find as much as flaws you can and explain to the dealer that to fix that you will need to invest huge amount of money to fix it. Request discount so that you have sufficient budget to fix the needed flaws.
3. Always buy equipment outside of the big cities. Smaller dealers will give you bigger discounts and you can negotiate better deals.
4. Remember that you as a buyer have the purchasing power and don't be afraid to ask for big discounts.
5. Check for trailer tires and see what is the condition. Getting new eight trailer tires can cost you up to \$4k and if they are not in good shape price needs to go down for this amount of money.
6. If you can afford it would be the best to buy more units at once. Huge discounts can be granted if you are buying two or more trailers at the same time.
7. Check if the trailer is driving in dog style. That the trailer axle is not aligned with truck axle. In this case you are facing serious problems and this can lead to big costs in the future.
8. Condition and shape of trailer floor can also be a path to big discounts. If it is not in perfect condition this is a definite way to get a discount.
9. Trailer beams need to be awesome because this is one of the biggest potential expenses you might have. If they are banded or twisted this could be very expensive to fix.
10. Trailer suspension is crucial thing to have in mind when buying a used dry can trailer. Check it out carefully or bring a mechanic with you to assist you and provide expert opinion.